



**Pneuma-Cel® Proposal**

Thank you for submitting a request for quote for our new and improved Pneuma-Cel line of inflatable clamps! Please find all the necessary pricing below.

Credit Terms	Tax	Carrier	Frft Chgs	FOB
Net 30 Days Upon Approval	TBD	Best Way	Not Included	Origin

**Bladder Description Q580 Reinforced EPDM Pneuma-Cel with Air Connector Out One End**

Bladder Part Number	Length	Quantities			
		1-4	5-9	10-19	20+
Q580E-7171-6	6" Long (152.4 mm)	\$117.00	\$109.00	\$103.00	\$100.00
Q580E-7171-8	8" Long (203.2 mm)	\$121.00	\$112.00	\$106.00	\$103.00
Q580E-7171-9	9" Long (228.6 mm)	\$123.00	\$114.00	\$108.00	\$105.00
Q580E-7171-12	12" Long (304.8 mm)	\$129.00	\$120.00	\$113.00	\$110.00
Q580E-7171-18	18" Long (457.2 mm)	\$141.00	\$131.00	\$124.00	\$120.00
Q580E-7171-24	24" long (609.6 mm)	\$153.00	\$142.00	\$134.00	\$131.00

**Retainer Description Q39794 Pneuma-Cel Retainer Kit**

Part Number	Length	Quantities			
		1-4	5-9	10-19	20+
Q39794-6	6" Long (152.4 mm)	\$17.50	\$16.20	\$15.40	\$14.90
Q39794-8	8" Long (203.2 mm)	\$18.00	\$16.70	\$15.80	\$15.30
Q39794-9	9" Long (228.6 mm)	\$18.50	\$17.20	\$16.20	\$15.80
Q39794-12	12" Long (304.8 mm)	\$19.00	\$17.60	\$16.70	\$16.20
Q39794-18	18" Long (457.2 mm)	\$24.00	\$22.20	\$21.00	\$20.40
Q39794-24	24" long (609.6 mm)	\$30.00	\$27.80	\$26.30	\$25.50

**Air Connector Options**

ACV1-1-101	Blue Polyurethane Hose, 1/4" OD, 18" Long, 1/8-27 NPT Connector (standard)
ACV1-2-101	Green Polyurethane Hose, 6mm OD, 18" Long, M8 X 1.0 Connector
ACV1-4-100	Quick Connect Fitting, 1/4"

If you have any questions, feel free to contact us. We will be happy to help in any way we can.

Regards,  
The Pawling EP Team



**Pawling  
Engineered  
Products**

**Pawling Engineered Products, Inc**

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## GENERAL CONDITIONS OF PAWLING ENGINEERED PRODUCTS OFFER

### AGREEMENT

The purchaser's order and the acknowledgement by Pawling Engineered Products ("Pawling EP") of the order shall constitute the entire agreement between Pawling Engineered Products and the purchaser. Modifications, changes, cancellations or suspensions shall not be binding upon Pawling EP unless approved by Pawling EP upon terms, which will compensate and reimburse Pawling EP for all loss. Printed or stamped provisions contained in purchaser's orders that are inconsistent with the written, printed or stamped provisions of any quotation shall not be binding on Pawling EP. Quoted prices are exclusive of any city, county, state, provincial or federal taxes.

### DELIVERIES

Delivery schedules quoted are Pawling EP's best estimate, based on conditions prevailing at the time of quotation. However, deliveries cannot be guaranteed, since conditions may change due to accidents, fires, floods, regulatory delays, delays of carriers, ability to obtain material and qualified labor, and other reasons beyond the reasonable control of Pawling EP.

### CREDIT

Pawling EP's standard terms of payment for domestic orders from pre-approved accounts are Net 30 days from the date of the invoice, from international accounts, a Letter of Credit confirmed through a United States bank. Other terms can be negotiated. Unless expressly indicated, there is no provision in the price for the retention of any portion of payment beyond the thirty day limit.

### QUANTITIES

The prices on the acknowledgement are based on the quantities offered. Since engineering and setup are frequently a significant factor in price, should the quantities be reduced, there may be an increase in price. Pawling EP reserves the right to close an order at a shipment quantity of  $\pm 10\%$  of the original order quantity.

### CANCELLATION

In the event of a cancellation, the purchaser is obliged to reimburse Pawling EP for lost profits as well as for expenses incurred up until the time of cancellation, including material, labor, overhead, selling, general and administrative expenses, based on standard Pawling EP rates. Included in these expenses are all costs related to engineering/design/drafting effort whether or not any material has been supplied or is in process.

### TOOLING

Buyer shall participate in the cost of any tools, dies or molds produced by or for Pawling EP in order to manufacture goods for Buyer. However, title and ownership shall remain with Pawling EP.

### SPECIAL DESIGNS

In some cases, a customer will request a design which exceeds our recommendations. Examples include but are not limited to: operating at higher than recommended pressures, specifying a diameter and/or radius beyond published limits, or using a product in an environment where the rubber may be attacked. When this occurs, the part will be flagged as a "Special Design" and our Limited Warranty becomes null and void.

### LIMITED WARRANTY

Pawling EP warrants that the products furnished on the above order are free from defects in materials and workmanship. If, within a Warranty Period ending one year from date of shipment from Pawling EP, it appears that a product does not conform to this warranty, the buyer must notify Pawling EP in writing within a reasonable time (not to exceed 30 days after the end of the Warranty Period) and return the product to Pawling EP for inspection and evaluation. If evaluation by Pawling confirms that the product is defective, Pawling EP will, at its option, repair or replace the defective product. PAWLING EP WILL NOT BE RESPONSIBLE FOR ANY SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES, OR FOR THE COST OF LABOR OR CHARGES OF ANY KIND INCURRED OUTSIDE OF THE PLANT OF PAWLING EP, INCLUDING COSTS OF INSTALLATION AND/OR REMOVAL, OR OTHER LOSSES RESULTING FROM ANY DEFECT. THIS LIMITED WARRANTY, AND THE REMEDIES SET FORTH HEREIN ARE EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES AND REMEDIES, EXPRESS OR IMPLIED.

### LIABILITY

In the event any of the products produced under the purchaser's order infringe or are claimed to infringe any patent, copyright of trademark, or in the event the use of any such product by purchaser or any third party results in a claim against Pawling EP for negligence, strict product liability, or breach of any warranty not expressed in writing herein, the purchaser hereby agrees to indemnify and save harmless Pawling EP from any and all claims, suits, demands or judgments and any and all amounts incurred from settlements entered into with or without the purchaser's consent.

### DISCLAIMER

Pawling EP has a well-deserved reputation for manufacturing high quality products and giving long and dependable service, even under severe use. However, because our products are handled, installed, and used under varying conditions, and maintenance of such products is controlled exclusively by the user, Pawling EP disclaims all responsibility for damage or injury resulting from use of these products, and the purchaser assumes all responsibility for, and agrees to indemnify Pawling EP from, any and all claims arising directly from these products and/or their use.